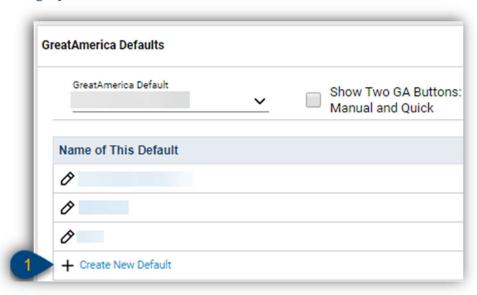
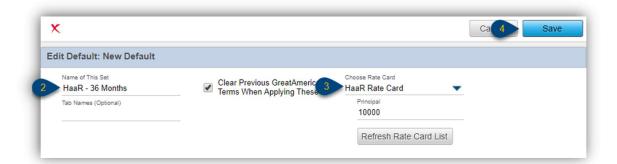




Setting up Defaults - Pictures





- 1. Click Create New Default
- 2. Name the **Set**
- 3. Choose the Rate Card from the drop down
- 4. Click Save





DELIVERING ORDER IN A COMPLEX WORLD.



5. Select as many options to add to the default, though we recommend not more than two options per quote as to not give the customer too many options. Pick a **Group Name for New Options** and click **Preview Options**



- 6. **Optional**: Rename the **Term Option Name** field(s). We recommend naming them after your program name.
- 7. Click **Add Options**.
- 8. Click **Save** in the top right corner.

